

Corporate Law

Delfino Madden has earned a broad and diverse Corporate Law Practice, which can be divided into two types of services provided to our clients: 1) serving as outside general counsel, and 2) serving as transaction counsel.

General Counsel

Delfino Madden's business law attorneys serve as outside general counsel to over 150 companies, including privately held and family owned businesses, non-profits, corporations, limited partnerships, and limited liability companies. As outside general counsel, we become intimately familiar with our clients' businesses to serve them more effectively and help them accomplish their goals. In this role, we are often called upon to offer strategic legal advice as well as to negotiate and document specific transactions. In our role as general counsel in corporate law cases, our attorneys assist clients with a variety of their needs including advising on organizational matters such as entity selection, organizational documents, contract review, ownership and capital structure and compensation and option plans; assisting with corporate governance, securities regulation, day-to-day business issues, labor and employment issues, litigation, protection and commercialization of intellectual property and the development and implementation of legal and business strategies; assisting with the identification, analysis and implementation of financing strategies, including angel financing, venture capital, private placements and public offerings, and planning for and examination and execution of exit strategies whether by merger, acquisition or public offering.

Transaction Counsel

Delfino Madden has extensive experience in all types of financing and joint venture transactions. Financing needs vary based on the goals and maturity of the client. An entrepreneur may want capital for a new business. An established business may want to buy a complementary operation or acquire it by merger. Depending on the client, the best financing approach might be secured through debt, the issuance of equity, a joint venture or a combination of these types of financing vehicles. Delfino Madden corporate law attorneys bring a vast array of experience and knowledge from having successfully closed hundreds of financing transactions including preferred stock financings, issuance of convertible debt instruments, senior secured credit facilities, mezzanine loans, revolving lines of credit, letters of credit, term and equipment financings, real estate secured loans and a broad array of other commercial lending

transactions. We assess the specific needs of each client and recommend financing structures to fit these needs. Delfino Madden also provides sophisticated representation to private investors and venture capital and other private investment firms and funds including advising on fund formation, structure and governance; assisting with the identification and investigation of investments; and structuring, managing and implementing any form of financing transaction.

Delfino Madden is adept at guiding entrepreneurs, emerging companies, mature companies and investors through the legal issues encountered in the development, operation and financing of businesses. From formation and financing to sales and public offerings, our corporate group is positioned to assist both companies and investors in every legal issue faced during any stage of a company's evolution.

Attorneys

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